FINANCIAL STATEMENTS
JUNE 30, 2022

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## NICHOLS, CAULEY & ASSOCIATES, LLC



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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors One Hundred Miles, Inc. Brunswick, Georgia

#### **Opinion**

We have audited the financial statements of One Hundred Miles, Inc., which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of One Hundred Miles, Inc. as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of One Hundred Miles, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about One Hundred Miles, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

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- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of One Hundred Miles, Inc.'s internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about One Hundred Miles, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

Dublin, Georgia

May 24, 2023

# STATEMENT OF FINANCIAL POSITION JUNE 30, 2022

Assets	
Cash and cash equivalents	\$ 1,494,773
Promises to give	4,573,250
Other current assets	1,000
Property and equipment, net	 508,125
Total assets	\$ 6,577,148
Liabilities and Net Assets	
Liabilities	
Accounts payable	\$ 3,201
Accrued leave	78,934
Notes payable	263,917
Total liabilities	346,052
Net Assets	
Without donor restrictions	2,701,611
With donor restrictions	3,529,485
Total net assets	6,231,096
Total liabilities and net assets	\$ 6,577,148

# STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2022

	Without Donor		With Donor			
	Restrictions		Re	Restrictions		Total
Revenue, Support and Gains						
Grants	\$	1,140,693	\$	-	\$	1,140,693
Contributions		1,280,009		3,703,250		4,983,259
Memberships		100,037		-		100,037
Events		13,658		-		13,658
Investment income		726		-		726
Other revenues		184,134		-		184,134
Net assets released from restrictions		173,765		(173,765)		
Total revenues, support and gains		2,893,022		3,529,485		6,422,507
Expenses						
Program services						
Advocacy		514,045		-		514,045
Education		484,450				484,450
Total program services		998,495				998,495
Support services						
Fundraising		108,001		-		108,001
Management and general		138,584				138,584
Total support services		246,585				246,585
Total expenses		1,245,080				1,245,080
Change in net assets		1,647,942		3,529,485		5,177,427
Net assets - beginning		1,053,669		<u>-</u>		1,053,669
Net assets - ending	\$	2,701,611	\$	3,529,485	\$	6,231,096

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2022

2022

			2022		
	Program	Services	Support	Services	
				Management	
	Advocacy	Education	Fundraising	and General	Total
Depreciation	\$ -	\$ -	\$ -	\$ 15,479	\$ 15,479
Dues and subscriptions	759	502	21	456	1,738
Events	1,227	5,206	79	79	6,591
Information technology	11,160	8,399	1,538	1,516	22,613
Office expenses	3,570	3,020	3,079	990	10,659
Outreach	24,677	11,864	7,668	801	45,010
Professional services	63,980	140,156	5,264	23,887	233,287
Rent	4,446	3,555	846	1,053	9,900
Salaries and benefits	384,552	300,230	86,800	91,157	862,739
Travel	9,065	3,380	833	634	13,912
Utilities	2,251	1,779	420	534	4,984
Insurance	3,674	2,795	639	878	7,986
Interest	4,684	3,564	814	1,120	10,182
Total expenses	\$ 514,045	\$ 484,450	\$ 108,001	\$ 138,584	\$ 1,245,080

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2022

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Cash Flows From Operating Activities	F 477 407
Change in net assets	\$ 5,177,427
Adjustments to reconcile change in net assets to	
net cash provided (used) by operating activities:	
Depreciation	15,479
PPP loan forgiveness	(153,591)
Changes in operating assets and liabilities:	
Promises to give	(4,427,250)
Accounts payable	(1,749)
Accrued leave	27,932
Net cash provided by operating activities	638,248
Cash Flows From Investing Activities	
Proceeds from sale of investments	200,003
Net cash provided by investing activities	200,003
Cash Flows From Financing Activities	
Principal payments on notes payable	(9,530)
Net cash used by financing activities	(9,530)
Net cash asea by financing activities	 (3,330)
Net change in cash and cash equivalents	828,721
Cash and cash equivalents - beginning	 666,052
Cash and cash equivalents - ending	\$ 1,494,773
Supplemental Disclosure of Cash Flow Information  Cash paid during the year for	
Interest	\$ 10,182

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2022

#### **NOTE 1 – NATURE OF ORGANIZATION**

The mission of One Hundred Miles, Inc. ("OHM" or the "Organization") is to preserve, protect and enhance Georgia's 100 mile coast. The Organization was incorporated in May 2012 as a non-profit corporation under the laws of the State of Georgia. OHM is publicly supported and its primary activities are advocacy efforts for the conservation of Georgia's coastline and environmental education programs.

The Organization is primarily supported through memberships, donor contributions, grants and fundraising activities, and program revenues.

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### **Basis of Accounting**

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

#### **Financial Statement Presentation**

The financial statements have been prepared in accordance with U.S. GAAP, which require OHM to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of management and the Board of Directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of OHM or by the passage of time. Other donor restrictions may be perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

#### Measure of Operations

The statements of activities report all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the Organization's ongoing advocacy and education services. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2022

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Promises to Give

The Organization records unconditional promises to give that are expected to be collected within one year at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques using risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the assets. In subsequent years, amortization of the discounts is included in contribution revenue in the statement of activities. We determine the allowance for uncollectible promises to give based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectible. At June 30, 2022, there was no allowance for uncollectible promises to give.

When a restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assts without donor restrictions and reported in the statement of activities as net assts released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period as net assets without donor restriction support. Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Contributions restricted for the acquisition of land, buildings, and equipment are reported as net assets without donor restrictions upon acquisition of the assets and the assets are placed in service.

### Cash and Cash Equivalents

The Organization's cash consists of cash on deposit with banks. Cash equivalents represent money market funds or short-term investments with original maturities of three months or less from the date of purchase.

#### <u>Investments</u>

The Organization records investment purchases at costs, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statement of financial position. Net investment return/(loss) is reported in the statement of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external an direct investment expenses.

#### **Property and Equipment**

The Organization records property and equipment additions over \$1,000 at cost, or if donated, at fair value on the date of the donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets ranging from 3 to 50 years. When assets are sold or otherwise disposed of, the cost and related depreciation are removed from the accounts, and any resulting gain or loss is included in the statement of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expended currently.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2022

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Property and Equipment

We review the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extend carrying value exceeds the fair value of the asset. There were not indicators of asset impairment during the year ended June 30, 2022.

#### Accrued Leave

The Organization has a vacation policy which allows any employee which works more than 20 hours per week on a regular basis to accrue vacation for each calendar month of service. The vacation accrual rate and the total maximum accrued hours per year are based upon the employee's length of employment. Employees can transfer up to 40 hours of unused vacation to the following year. At termination of employment, unused vacation will be paid.

#### **In-Kind Contributions**

OHM periodically receives in-kind contributions of investment securities. These contributions are initially recorded at the market value of the securities contributed. It is the Organization's practice to liquidate contributed securities as soon as practical. These transactions are recorded based upon trade date accounting.

The Organization does receive services contributed by volunteers. However, no amounts have been recognized for these donated services in the Statements of Activities because the criteria for recognition under ASC 958 have not been satisfied.

#### **Functional Expenses**

The costs of providing program and other activities have been summarized on a functional basis in the Statements of Activities. Accordingly, certain costs have been allocated among program and supporting services benefited. Such allocations are determined by management on an equitable basis. Allocations to natural expense categories have been made based upon the time, effort and relationship to the underlying expense.

### Federal Income Taxes

The Organization is a nonprofit organization and is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. Therefore, no provision for income taxes is made in the accompanying financial statements. The Organization files informational returns in the Federal and applicable State jurisdictions. The Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. The Organization's Federal Form 990 is subject to examination by the IRS, generally for three years after it is filed.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2022

#### **NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. These estimates include assessing the collectability of receivables, useful lives for depreciation of property and equipment, and the allocation of functional expenses. Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the period they are determined to be necessary. Accordingly, actual results could differ materially from those estimates.

#### **NOTE 3 – CONCENTRATIONS**

#### Concentrations of Credit Risk

The Organization is subject to concentrations of credit risk primarily related to its cash and cash equivalents and receivables. The credit worthiness of the parties to these transactions is subject to continuous review and evaluation.

The Organization maintains substantially all of its cash and cash equivalents at financial institutions believed by the Organization to be of high credit quality. These balances, at times, may not be subject to or may exceed the Federal Deposit Insurance Corporation (FDIC) limit of \$250,000 per institution. To date, OHM has not experienced any loss or lack of access to cash in these accounts. Management believes there is no material risk because of the financial strength of the institutions.

#### **NOTE 4 – LIQUIDITY AND AVAILABLITY**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the date of the statement of financial position, comprise the following:

Cash and cash equivalents

\$ 1,494,773 \$ 1,494,773

The Organization's goal is generally to maintain financial assets to meet 90 days of operating expenses. As part of its liquidity plan, excess cash is invested in short-term investments, including money market accounts.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2022

#### NOTE 5 – PROMISES TO GIVE

Unconditional promises to give are estimated to be collected as follows at June 30, 2022:

Within one year	\$ 275,000
One to five years	 4,298,250
	\$ 4,573,250

At June 30, 2022, four donors accounted for 98 percent of total promises to give. These four contributors accounted for approximately 80 percent of total contribution revenue for the year ended June 30, 2022.

## **NOTE 6 – PROPERTY AND EQUIPMENT**

At June 30, 2022, the cost and related accumulated depreciation of property and equipment consisted of the following:

Land and improvements	\$ 91,800
Buildings and improvements	391,927
Furniture and equipment	60,937
	544,664
Less accumulated depreciation	(36,539)
Property and equipment, net	\$ 508,125

Depreciation expense for the year ended June 30, 2022 totaled \$15,479.

#### NOTE 7 – DEBT

OHM applied for and received a second Paycheck Protection Program Loan (PPP Loan) with the Northern Trust Company on March 20, 2021 for the amount of \$153,591. The PPP Loan had a 1% interest rate with principal and interest payments due monthly. The PPP Loan had an initial deferment period of 6 months from the first disbursement of the loan. The PPP Loan was part of the paycheck protection program which provided forgiveness for the debt upon meeting certain conditions. The principal and interest was forgiven by the Small Business Administration during the current fiscal year.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2022

## NOTE 7 - DEBT

Notes payable consists of the following at June 30, 2022:

Mortgage note payable to South Coast Bank and Trust payable in monthly installments of \$1,642.69, including interest at 3.78%, Due on April 19, 2041, secured by an office building	\$	263,917
Less: current portion		(9,761)
Notes payable, less current portion	\$	254,156
Future maturities of notes payable are as follows as of June 30, 2022:		
2023	\$	9,761
2024	·	10,116
2025		10,536
2026		10,947
2027		11,374
Thereafter		211,183

## **NOTE 8 – LEASES**

OHM leases office equipment with an expiration date in August 2023. Future minimum lease payments under these leases are as follows:

263,917

Year Ending December 31,		
2023		\$ 1,553
2024	_	237
		\$ 1,790

Payments under leases during the year ended June 30, 2022 totaled \$9,900.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2022

#### **NOTE 9 – NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions are restricted for the following purpose at June 30, 2022:

Subject to expenditure for specified purpose:

Capital campaign

\$ 3,529,485

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or other events specified by the donors as follows for the year ended June 30, 2022:

Satisfaction of purpose restrictions

Capital campaign

\$ 173,765

#### **NOTE 10 – RETIREMENT PLAN**

The Organization established a Savings Incentive Match Plan for Employees Individual Retirement Account ("SIMPLE IRA") plan for all full-time employees. The SIMPLE IRA plan allows employees to contribute, on a tax-deferred basis, to a retirement savings plan. Employees may choose to participate in the plan beginning at the employment date and could defer up to \$13,000 and \$12,500 in 2022. After one year of service the Organization will match contributions on a dollar-for-dollar basis up to 3% of the employee's compensation. Matching contributions paid by OHM during the year ended June 30, 2022 were \$18,293.

#### **NOTE 11 – RELATED PARTY TRANSACTIONS**

Various members of the Organization's Board of Directors and employees make cash contributions and promises to give throughout the year. The contributions during 2022 by related parties was \$3,101,564.

### **NOTE 12 – SUBSEQUENT EVENTS**

Management has evaluated subsequent events through May 24, 2023, which is the date the financial statements were available to be issued. No events have occurred that would require adjustment to or disclosure in the financial statements which were available to be issued on May 24, 2023.